





1.5 Billion
Internet of Things
(IoT) Devices
with Cellular
Subscriptions
By 2021

iications

# Cellular Modules – IoT's Big Enabler







- Pre-tested modem module
- Reduced certification testing
- No chipset licensing requirements
- Perfect for low-to-medium volume
- Lots of flavors and options
- Faster time to market



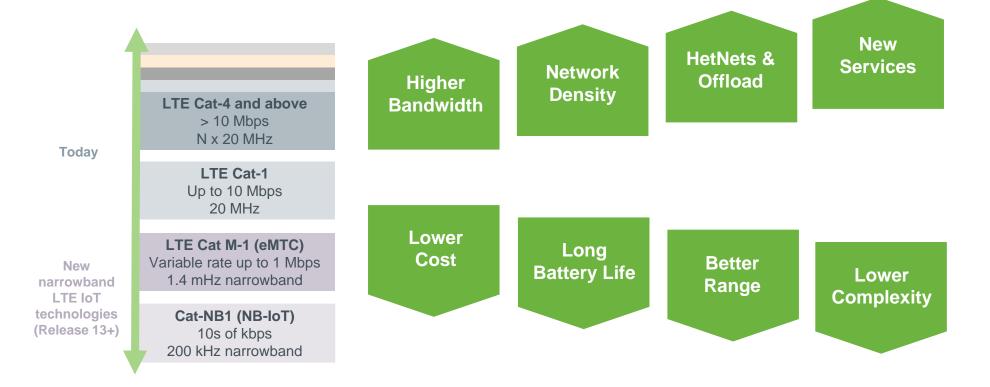
# Herding Cats

LTE Cat 1, Cat M1, Cat NB1



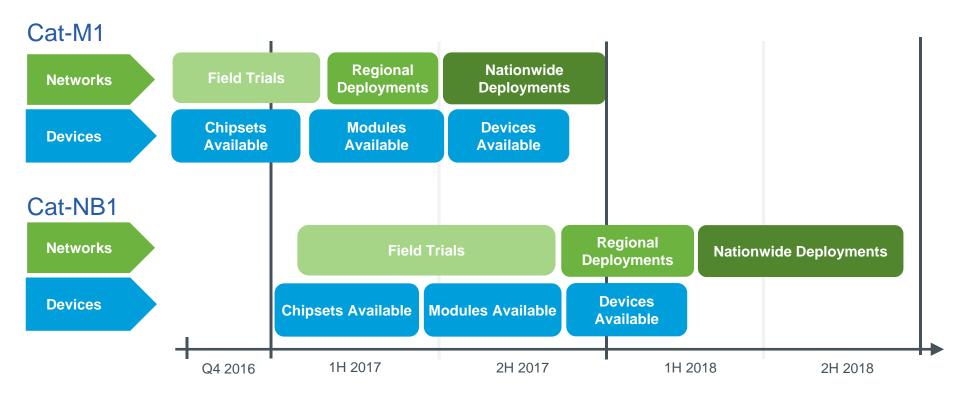
# Herding Cats: LTE Cat 1, Cat M1, Cat NB1





#### How Soon?





Sources: Fierce Wireless, Re-think IoT, Press releases

# It isn't shiny new protocols or 'billions' of devices that matter most

It's that Cellular is welcoming outsiders, en masse, to just light up their apps

# **Device Anxiety**



Does my connectivity work reliably?

Will I harm the network?

Will I connect in every country I might ship to?





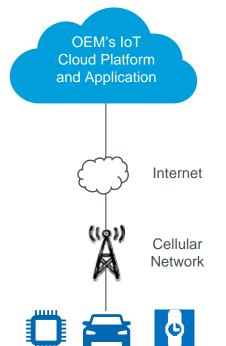
Will I be embarrassed by a hacking scandal?

Do I have all the IoT protocols working?

Will my battery cope with a weak cell signal?

# Special Challenge #1

# Testing Cellular on a Live Network



**IoT Devices** 





I can't see the packets!

Was that failure real, or just a network glitch?

My developers are not where my network is!

Do network settings affect power usage?





# The Next Big Thing is Small

- Cost effective solution for IoT developers
- Simulate world-wide carrier networks
- Create realistic network conditions
- Cloud Connected for end-to-end test
- Fast unbox-to-connected experience
- Intuitive UI doesn't require wireless experience



Explore the special challenges a cell network presents in a repeatable and controlled way





# Three types of attack





"Serious Hacking"

Social Engineering

**Policies** 

#### **Vulnerable Devices**





When you're designing, *maybe* you don't need to build a fortress, but you should *at least* lock the front door\*

\*and if you need a fortress, get a professional!

# Security for Cellular IoT Devices



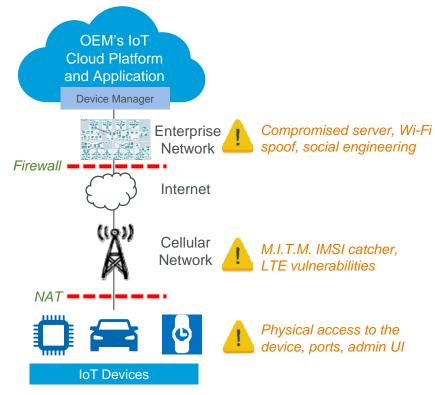
4G is much safer than using a public or untrusted Wi-Fi network. If you don't trust the network, turn off Wi-Fi on your phone and use 4G. It's a lot easier to sniff traffic on a Wi-Fi network than a cell network, and most people aren't lugging around the equipment to do so.



# Security for Cellular IoT Devices



At the end of the day, it's a given that the device is accessible and that its packets are sniffable



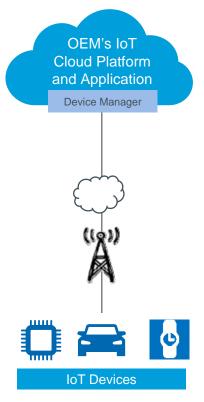
# Security for Cellular IoT Devices



Secure the communication between the device and/or gateway and the device manager

#### How do you "Lock the Doors"?

- Don't use default credentials
- Don't leave excess services open
- Don't use unsecured Telnet & HTTP
- Require complex passwords
- Don't send data in clear text
- Don't store data in clear text
- Be careful about Device ID & Authentication



## Ensuring the Doors are Locked



- Start with managed remote scanning using state-of-the-art vulnerability techniques
- Combine automated scanning with manual validation and with penetration testing
- For demanding applications:
  - Examine cellular and local interfaces
  - Perform code analysis
  - Analyze encryption implementations and certificate methodologies
  - Ensure firmware updates can't themselves be compromised



Engage a team of security specialists to certify your design

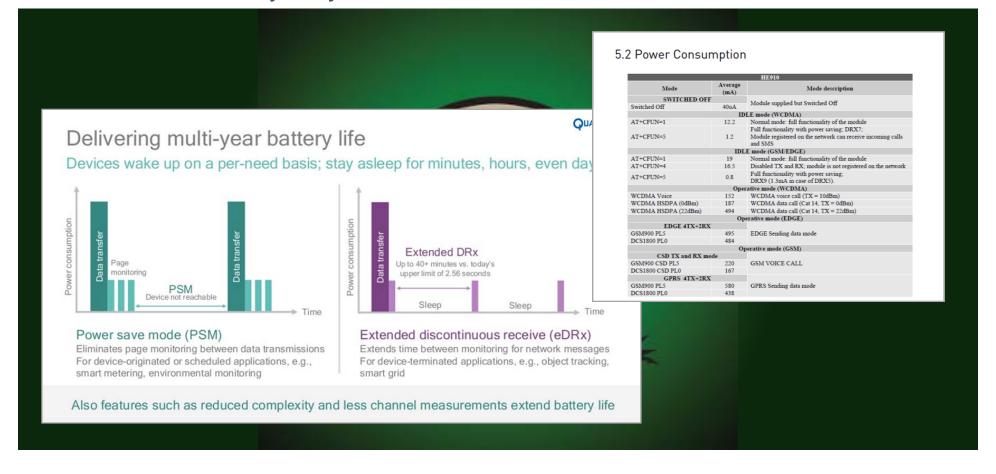




# Special Challenge #3

Is The 10 Year Battery a Myth?





# **Ensuring Battery Life**



### Measure under all network conditions

- Catalog application profiles, such as
  - Active transmit and receive tasks
  - Deep sleep mode
  - Listening window
  - Firmware update
  - "Under attack"
- Run each profile against network scenarios
  - Good, marginal and intermittent coverage
  - High and low network loading
  - Exercise the range of DRX/eDRX and PSM configurations and settings



Highly accelerated profiling provides results in minutes/hours vs. days/weeks



# Can Spirent help you and your customers?

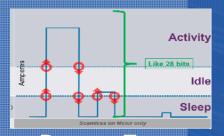
Cost effective lab solution tailored for IoT developers







Cell Connectivity

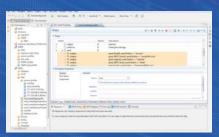


Battery Energy



SPIRENT

Security Services



Carrier Tests

Integrated suite covers major IoT challenge areas Connectivity | Security | Battery | Carrier Tests

